

Solution Brief

BlueVoyant Security Diagnostics and Assessments

Make informed and data-backed decisions about your next Microsoft Security investment

“Potential cost savings of up to 60 percent when consolidating security solutions by using Microsoft 365 E5 Compliance and Security add-ons to a Microsoft 365 E3 license—instead of using multiple-point solutions.”¹

- > Thinking about Microsoft Sentinel.
- > Wondering if E5 is worth the investment.
- > Concerned about cloud security or vulnerabilities.

Evaluating your security infrastructure and determining what to do next isn't easy. How much of a difference an improvement will make and how much it will actually cost isn't always clear.

BlueVoyant has helped hundreds of clients assess, deploy, and optimize their Microsoft security products.

Our services include consulting and implementation and extend to providing ongoing 24x7 managed extended detection and response (MXDR).

Organizations of all sizes place their trust in our experts and security platform. Our SecOps Diagnostic engagements are one-on-one sessions where our teams work directly with you. We analyze your unique environment and gather data about your security and business infrastructure. We support you and your team

Key Differentiators

- > Manage and predict your organization's Sentinel costs.
- > Reduce risks and cloud security expenses.
- > Weight the costs vs benefits of Microsoft 365 E5 for your organization.
- > See firsthand how E5 will bolster your security and at what price.
- > Find, prioritize, and begin eliminating vulnerabilities.

with discussions, insights, research, and guidance. We include a report or other material to help you move forward.

BlueVoyant Security Diagnostics and Assessments are divided into two 45-minute to 1 hr. sessions. They will help you understand the costs and benefits of improving your security environment. We back that up by providing the analysis and real-world data you need to justify taking the next step.

Average annual cost savings and benefits for Demo Account

Vendor license cost consolidation Security, Productivity, Communication, Workflow, etc.	US\$ 189.5K
IT administration & deployment savings Software deployment and admin costs	US\$ 165.7K
Reduce total cost of risk Legal / Data Loss / Compliance / Security breach	US\$ 343.3K
Sustainability Energy/Carbon/Real Estate / Travel	US\$ 0
Capex to Opex (across hardware and software)	US\$ 11.3K
Automation and process improvements and Other benefits (Artificial intelligence and automation services)	US\$ 142K
Total cost savings per year	US\$ 851.8K



Example of cost savings from Security Diagnostics and Assessments - Microsoft 365 E5 Trial License Activation and Learning

“Microsoft invests more than \$1 billion annually on cybersecurity research and development.”²




BlueVoyant Security Diagnostics and Assessments

Multiple client engagements to choose from.

Microsoft 365 Threat Gap Analysis

Our experts will team with you to focus on three critical areas: Identities, Devices, and Incidents. Our expert team thoroughly reviews your organization's M365 Defender Security Portal to identify potential vulnerabilities and provide actionable recommendations.

Microsoft 365 E5 Trial License Activation and Learning

We help you understand and trial M365 E5 and the Entra Identity and Access Management Solutions in your environment. Through focused sessions, hands-on exploration, and expert guidance, we provide a clear pathway to evaluate the potential benefits and alignment of E5 with your

Explore Microsoft 365 E5 Cost of Adoption

Our experts illuminate the potential efficiencies, cost savings, and advanced security benefits of moving to E5. With strategic discussions, data gathering, and a custom-built dashboard, we will guide your organization to make well-informed decisions about adopting E5.

Exploring the Cost of Adopting Defender for Cloud

Clients will understand the benefits, costs, and integration possibilities of Defender for Cloud across your existing cloud and Azure infrastructure, including serverless assets. We'll explore the cost of adopting Defender for Cloud and provide a transparent and tailored understanding of benefits and cost implications.

Exploring Microsoft Sentinel Cost of Adoption

Gain an understanding of the process and costs involved in adopting Microsoft Sentinel and aligning it with your unique business needs. We'll enable your organization to make informed decisions about migration, predicting and managing costs, and potential funding opportunities from Microsoft.

Microsoft Security Review and Microsoft Copilot for Security Readiness Assessment

Review your security environment and posture. Understand what is possible with Copilot for Security and what needs to be in place to be successful. We'll provide insights and a valuable report into your Microsoft security status and ideas on how Copilot for Security can deliver the most benefits.

"Microsoft named Leader in Gartner Magic Quadrant for Security Information and Event Management." ³

"BlueVoyant named 2023 Microsoft Security MSSP of the Year - and 2023 and 2022 US Security Partner of the Year by Microsoft"



For more information, please contact your BlueVoyant representative or sales partner.

About BlueVoyant

BlueVoyant combines internal and external cyber defense capabilities into an outcomes-based cloud-native platform by continuously monitoring your network, endpoints, attack surface, and supply chain, as well as the clear, deep, and dark web for threats. The full-spectrum cyber defense platform illuminates, validates, and quickly remediates threats to protect your enterprise. BlueVoyant leverages both machine-learning-driven automation and human-led expertise to deliver industry-leading cybersecurity to more than 900 clients across the globe.

To learn more about BlueVoyant, please visit our website at www.bluevoyant.com or email us at contact@bluevoyant.com

Sources

1. Microsoft 12/15, 2022 - Retrieved 8/30/2024 - from <https://www.microsoft.com/en-us/security/blog/2022/12/15/do-more-with-less-with-microsoft-security-3-strategies-to-get-you-started/>
2. Microsoft 2023 - Retrieved 8/30/2023 - from <https://azure.microsoft.com/en-us/products/microsoft-sentinel#footnotes>
3. Gartner 2023 - Retrieved 8/30/2023 - from <https://www.gartner.com/doc/reprints?id=1-2AHCXAHG&ct=220701&st=sb>

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